

The Procurement Edge

News for the Professional in Public Purchasing

May 2023



Official Chapter **NIGP** The Institute for Public Procurement



May General Membership Meeting May 11, 2023

CO-OPP will be hitting the road and taking our May General Membership Meeting to the:

Solid Waste Authority of Ohio
4239 London-Groveport Road (St. Rt. 665)
Grove City, OH 43123



Most of us never think about what it takes to develop an efficient Landfill. SWACO staff members, Matt Reardon, Environmental Manager, Adam Burleson, Operations Manager, Dean Headley, Fleet & Facilities Manager, and Andrew Booker, Programs Manager will be providing a presentation - "What is required to construct and operate an environmentally safe landfill."

8:30 – 9:00 a.m. *Welcome and Socializing*
Business Meeting
Break
SWACO Presentation
Landfill Tour



Cell Construction

The tour is limited, so be sure to register to attend the meeting! A virtual attendance option will be available, it will not include the tour of the SWACO landfill facility.

Registration is required. Please register on the [CO-OPP website](https://www.coopp.org). You must be logged into the website to register. Remember, CO-OPP recently upgraded our website and you will need to use your new login information for the new site and to register. All members should have received an email from ClubExpress with your new username and temporary password earlier this month. If you did not receive the email, or can't log in with the information provided, please contact info@coopp.org.

Register NOW



Landfill Haulers

Central Ohio Organization of Public Purchasers

PO Box 2122
Columbus OH 43216

info@coopp.org



President Mark Later, CPPO

MISSION

Promote professionalism in public procurement by providing a forum for shared resources and education for members

VISION

To lead and promote excellence in public procurement.



CONGRATULATIONS 2022 / 2023 Chapter Awardees

2022 CO-OPP Volunteer of the Year - Donna Davies



The Awards & Scholarship Committee was pleased to present the 2022 CO-OPP Volunteer of the Year Award to Donna Davies. Donna is a State Procurement Analyst with the Department of Administrative Services and has served in Finance and with ECOT (Electronic Classroom of Tomorrow).

Donna joined CO-OPP in 2019 and quickly displayed her desire to volunteer with the chapter when she was elected to the CO-OPP Board of Trustees as the Member At Large in 2020. Donna was the leading force in implementing the Chapter's Membership Fee Match Program in 2021. Donna has filled in for several positions during absences of the Board members, ensuring continuity of CO-OPP's programs for members.

2022 CO-OPP Buyer of the Year - Beverly Yount, NIGP-CPP, CPPB



The Awards & Scholarship Committee was pleased to present the 2022 CO-OPP Buyer of the Year Award to Beverly Yount. Beverly is a Purchasing Analyst with the City of Piqua. In her role she has had the opportunity to introduce NIGP's best practices to be implemented in a new purchasing policy. During the time of the pandemic Bev effortlessly accepted changes to her workload. She is responsible for the usage, reconciliation, and reporting of the City's credit card program.

Bev joined CO-OPP in 2019 and has been in active member serving on several committees including March is Procurement Month, Programs, and the Awards & Scholarship. She also serves as Secretary for the Southwest Ohio Purchasers for Government (SWOP4G) and assisted in developing and presenting a seminar/training session on the usage and reporting of ARPA funds to members.

2023 CO-OPP Volunteer of the Year - Mary K. Harper, NIGP-CPP, CPPB



The Awards & Scholarship Committee is pleased to present the 2023 CO-OPP Volunteer of the Year Award to Mary K. Harper, NIGP-CPP, CPPB. Mary, a Procurement Administrator with the Ohio Supreme Court served in procurement roles with the City of Columbus prior to joining the state.

Her passion to serve is evident through her involvement in CO-OPP, and as an NIGP member. Mary has been an active member of CO-OPP since 2009 and served on various committees including Bylaws, Legislation, and March is Purchasing Month. She has chaired the Community Affairs Committee since 2015. Mary was a CO-OPP representative at the 2022 NIGP Chapter Academy. member involved in NIGP's

Over the years as the Community Affairs Chair Mary has delivered Pop Tabs and Comfort Blankets to the Ronald McDonald, delivered donated food containers to the soup kitchen, and delivered toys to the firefighters during the holiday collections.

CO-OPP's 2022 and 2023 Awardees were/are posted on the Chapters Local Awards page of the NIGP Website.



NIGP FORUM 2023 Louisville, KY August 19-23, 2023



Attend In-Person or Virtually

Registration

In-Person

Members

\$897 until May 31
\$972 as of June 1

Non-Members

\$1,122 until May 31
\$1,172 as of June 1

Virtual

Members

\$299

Non-Members

\$399

- *Louisville is approximately 4 hours from Columbus.*
- *Largest conference exclusively for public procurement professionals in North America*

[View the Forum Schedule at a Glance](#)

[Early Registration Ends May 31, 2023](#)



CO-OPP's Has a New Website Platform

Unless you have been off the island, you have heard...CO-OPP has moved their website to a new platform using ClubExpress. Under the leadership of CO-OPP's Website Committee Chair, Veronica Gayotin, the committee worked with NIGP and ClubExpress for several months to transition to this new site effective April 17th.

All active, and expired, members will find that their membership information was transferred from the previous site to the new site. Members received a Welcome email from ClubExpress encouraging members to log-in to the new site to review and update their personal information.

CO-OPP established its previous site in 2008; it served the chapter well for the past 14 years, but the site provider will be ceasing their operation in September. At the end of last year, the Board of Trustees elected to move forward with an opportunity being provided by NIGP to their affiliate chapters for a free website solution

With the support of NIGP's government partner, Sourcewell, NIGP is able to offer a website solution, free of charge, to their affiliate chapters through ClubExpress. NIGP elected to offer this service to its chapter to develop stronger relationships with them. NIGP recognized that this opportunity would reduce the burden and cost for the chapters in maintaining their local websites.

NIGP's solution meets/exceeds members' needs by offering all core functionality, allows for NIGP to syndicate content, and provides better customer service/support/training.

As a chapter member will need a new *user name* and *temporary password* to log-in to the new website. This information was provided in the Welcome email send from ClubExpress.

If you have questions regarding accessing the website you can reach out to the website committee at info@coopp.org, or veronica.gayotin@lakotaonline.com.



NIGP FORUM 2023 KEYNOTE SPEAKERS

Louisville, KY - August 19-23, 2023

Opening Plenary – Sunday



Shola Richards is the CEO and Founder of Go Together Global™. He is a best-selling author, and his work has been featured on the Today Show, CBS This Morning, Forbes, Black Enterprise, and other numerous outlets around the world who recognize him as an authority on workplace happiness and engagement.

Shola helps organizations build compassion, competence, and accountability in the workplace and as a result, sustainable and joyful peak productivity, engagement, and satisfaction become the new norm.

Kicking off Forum 2023, Shola Richards will introduce the transformative concept of Ubuntu which translates so “I am, because we are.” This philosophy, along with three powerful questions, will provide us actionable strategies to transform our work culture, amplify team civility and inspire us to consistently bring our best to work.

Plenary - Tuesday

After 15 years of direct Diversity Trainings, Jess Pettitt, SP, has uncovered why change doesn't stick. In this session, we'll spend a day in the life of a change crusher. We'll look at a dozen or so contradictory characters that make up your office staff under the magnifying glass and solve the mystery of what you can do with what you already have to make your diversity initiatives stick.



Learning Outcomes

- To understand the difference between Diversity and Social Justice
- To remove excuses that stand in one's way from doing social justice work
- To utilize their basic tools of self-reflection: tracking, triggers, and listening
- To motivate and inspire audiences to become participants in their own change

Closing Session – Wednesday



Jimmy Yeary is the rarest of speakers. For well over a decade, he has influenced millions of people – how they think and what they think about – daily. Jimmy Yeary is not only a highly sought after speaker, but he is also a successful songwriter, and his music is all around us.

Jimmy Yeary was writing songs long before becoming the lead singer of the Grammy Award winning supergroup Shenandoah. These were years that saw Jimmy performing #1 hits like Mama Knows, Somewhere in the Vicinity of the Heart, and Sunday in the South.

Jimmy has written more than two-thousand songs, many of which have been featured on albums selling millions of copies – Grammy winners, gold, and platinum awards among them. Nine of Jimmy's songs have been certified “number1” hits as singles by Billboard Magazine. Recently, both the CMA and ACM awarded Jimmy Yeary with “song of the Year” for I Drive Your Truck – the inspiring song he wrote about the father of a fallen soldier and how he continues to remember his son. Jimmy's most recent Number 1 was Everything's Gonna Be Alright, a song he wrote for Kenny Chesney and David Lee Murphy.

Jimmy Yeary is not just a songwriter, a singer, or a speaker, he's an advocate for human emotion.

Early registration ends May 31

IN-PERSON | VIRTUAL

NIGP
FORUM
2023

Where more happens...

UPCOMING EVENTS

Virtual Classes

CO-OPP Scheduled

- ✓ **Competency Module: Sourcing and Contracting Methods**
July 18, 2023 8:00 – 5:00
Contact Hrs.: 7.5 / CEUs: 0.8
- ✓ **Specialization Certificate: Technology Procurement**
August 14 - 16, 2023 8:00 – 5:00
Contact Hrs.: 27.5 / CEUs: 2.8
- ✓ **Competency Module: Management: Market Analysis**
September 18 - 19, 2023 8:00 – 5:00
Contact Hrs.: 16 / CEUs: 1.6
- ✓ **Core Certificate: Foundations of Strategy and Policy**
October 23 - 24, 2023 8:00 – 5:00
Contact Hrs.: 17 / CEUs: 1.7

PPANO Scheduled (Cleveland)

- ✓ **Competency Module: Standardization**
August 16, 2023 9:00 – 1:00
Contact Hrs.: 4 / CEUs: 0.4

Meetings

- **May Board of Trustees Meeting**
Virtual Meeting
May 9, 2023 2:30 – 4:00 p.m.
- **May General Membership Meeting at SWACO**
May 11, 2023 9:00 – 12:00 p.m.
- **June Board of Trustees Meeting**
Virtual Meeting
June 13, 2023 2:30 – 4:00 p.m.
- **July Board of Trustees Meeting**
Virtual Meeting
July 11, 2023 2:30 – 4:00 p.m.
- **August Board of Trustees Meeting**
Virtual Meeting
August 15, 2023 2:30 – 4:00 p.m.
- **September Board of Trustees Meeting**
Virtual Meeting
September 12, 2023 2:30 – 4:00 p.m.





Connect your talents and passions while supporting and promoting our profession!

CO-OPP offers many ways to become active in the organization

- ✚ Join a committee thru the CO-OPP website using “**Contact Us.**” Send an email to the email address shown under the Committee Chair, or

Log-in to the CO-OPP website and select “Contact Us > Volunteer Opportunities” to see if any committee has posted a request for new members.

- ✚ Become a committee chair – may you want to try it first, consider mentoring with a chair, contact the committee chair and ask about co-chairing with them.

Contact Mark Later, President at president@coopp.org if you are interested in chairing a committee.

"People take different roads seeking fulfillment and happiness. Just because they're not on your road doesn't mean they've gotten lost."

~Dalai Lama

Professionalization of Public Procurement Education / Certification

~Speranca Szana, MPM, MBA, MSM

Education is critical to improving public administration. It connects knowledge and practice on a daily basis. Access to the latest information and best practices is paramount.

The Central Ohio Organization of Public Purchasers (CO-OPP) exists to provide services to its members, to be a resource, to provide access to quality educational opportunities. And certification, which offers proof of reaching an advanced level of training.

We can now elevate the public procurement service to the ranks of a recognized profession based on the elements which compose its meaning:

- Specialized body of knowledge
- Rigorous formal training
- A representative association
- A code of ethics
- Social service as its dominant motive
- Autonomy of practice, and
- Criteria for entrance into the profession

We must bring back superior quality, but it cannot be done without competent and skilled staff. We have to actively showcase our value and establish an elevated view of customer service. Our competencies are reflected when using clear communication, staying well-informed, making yourself available, along with providing a prompt response.

Your daily work should enrich yourself, your life, the people around you, and your community. Expand your knowledge, skill, and desire.

How do we communicate our value? One of those ways is through certification. Formal education disciplines the mind. Continuous pursuit of knowledge is one of the ways which leads to success.

Benefits of certification:

- Distinctiveness and accomplishment recognized by relevant others
- Increased self-confidence, empowerment, and credibility
- Increased knowledge, skill, and mastery
- Contributes to career success, and
- Provides the opportunity for Organizational, Personal and Strategic Networking

Make a difference today, where you are, doing what you do. See yourself as a resource. In response to our mission of providing resources, we are yours; now you be the resource for others. Make yourself known. Offer your proficiencies, gifts, and energies to your sphere of influence.



The Latest News...

RADIO NIGP continues to produce monthly segments. As you start a new year why not start a new habit of watching RADIO NIGP monthly, it may get you thinking about new possibilities. Below is the list of what you may have missed over the past months.

April broadcast Post COVID: You Made Improvements – Did they stick? – Discussion on the various struggles with losing momentum and gains during COVID, from Emergency to Permanency and how public procurement professionals have adapted.

- **Hot Topic:** Coming out of COVID - What's the good and bad?
- **Legally speaking:** Contract Modifications, Electronic Sourcing, Electronic Evaluation, Acceptance (or not) of Electronic Signatures, Public Meetings, On the Job Training...
- **Way to Grow:** What we learned during the pandemic that helped us grow!
- **Moments with NIGP:** How things have changed at NIGP due to the pandemic. Includes how NIGP pivoted for the first NIGP Forum in 202, and how educational delivery has changed, and will continue to change.
- **Deeper Dive:** A panel discussion about the impact of the pandemic on their procurement operations. Guests provide details of how they were able to “pivot” and make changes to the procurement business processes to meet the needs of their stakeholders. We will discuss what worked well, and how they are continuing to manage the procurement process, post pandemic.
- **Tech Talk:** ChatGPT, what is it, how can we use it, is it accurate and tips if using.


And a new segment debuting this month:

- **Construction Junction:** Changes made during COVID with construction and how they were received. Also, lessons learned from a Construction student on doing site visits virtually.

March broadcast Public Procurement Impact and Engagement – Stories of the impact public procurement has on topics that include:

- **Good in Orange:** March's Procurement Month Message features a story about attempted fraud by an Atlanta Georgia businessman; and the value that procurement provides to our customers in similar situations.
- **Moments with NIGP:** Upcoming elections and what it's like as an elected representative on the Member Council.
- **Way to Grow:** A discussion about the new NIGP Public Procurement Associate Designation “Intensive” class with Rhonda Kaplan, Senior Procurement Specialist, City of Tamarac, FL.

To watch recorded Radio videos [TUNE IN TO RADIO NIGP!](#)



Material Life Cycle

The phases through which material assets pass, including assessing and planning material requirements; acquisition; operation, use, and maintenance; and disposal.

NIGP Dictionary of Procurement Terms

New Distracting Driving Law

Effective
April 4, 2023

See What's
Off-Limits,
click →





NIGP Headliner Series

NIGP Sponsorship Opportunities
Contact: Fred Kuhn, Chief Growth Officer
202-247-0007 or fkuhn@nigp.org

[NIGP Headliner: Navigating Multiple Federal Funds Guidelines](#)

Available On Demand

3 Contact Hours | \$79.00 Members - \$179.00 Non-Members

[NIGP Headliner: Cybersecurity...The Risks You May Not Know About, Are You Willing to Take Them?](#)

Available On-Demand until June 30, 2023

3 Contact Hours | \$79.00 Members - \$179.00 Non-Members (thru 6/16/23)

NIGP's Hands-On Workshops

NIGP is presents a wide variety of Learning Lab opportunities options for you to enhance some key skills needed in today's workplace.

[RFP Learning Labs](#)

1PM - 5PM

4 Contact Hrs. | 0.4 CEUs

May 11, 2023

[Post Evaluation Steps and RFP Misfits](#)

[Microsoft Excel](#)

2PM - 4PM

2 Contact Hrs. | 0.2 CEUs

May 16, 2023

[Transforming Data with Power Query](#)

June 27, 2023

[Linking & Sharing Data](#)

[Essential Skills](#)

2PM - 4PM

4 Contact Hrs. | 0.4 CEUs

June 6, 2023

[Presentation Skills](#)

“Anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning stays young.”

~ Henry Ford

NIGP FREE WEBINARS

Webinars and Recordings

NIGP is proud to offer webinar sessions in partnership with **ASPA and the Public Spend Forum**. They are FREE for NIGP Members to attend and last 90. Attendees receive one (1) contact hour per completed webinar that they attend. The following are upcoming NIGP Webinars.

Contact Hour: 1 - Time: 2PM – 3:30PM (ET)

Rounding Up the Usual Suspects Part 1: Take a Deep Dive into the Top 5 Federal Disaster Grant Procurement Missteps that Threaten your Entity's Federal Recovery Funding

Join Disaster Recovery Services, LLC (DRS) for part 1 of a two-part webinar series as we dive deep into the ongoing procurement and contracting missteps (suspects) that lead to federal disaster grant funding ineligibility and clawbacks.

[May 18, 2023](#)

Another One Bites the Dust: How Leading Procurement Agencies are Dealing with Talent Management and Succession Planning

If your procurement office hasn't already been touched by the Great Resignation, it may soon be. And whether or not this particular cultural trend impacts your procurement team, employee turnover is always a possibility. The good news is that you can help prevent all of these negative consequences of employee turnover in your procurement office by modernizing your processes.

[May 23, 2023](#)

When You Speak, Do Others Listen?

The ability to connect with others is a determining factor in reaching your potential. It is the number one criterion for advancement and promotion. Learn the principles of connecting and simple practices that you can apply in your professional and personal life to connect with others. How you communicate matters!

[May 30, 2023](#)

Achieving an Optimal Procurement Card (pcard) Program

Participants will hear about a real-life protest case that went to court. We will identify the value of the protest process, communications with suppliers and tips on what procurement professionals can do throughout the procurement cycle that can reduce or limit the chances of a protest.

[June 13, 2023](#)

Building a World Class Team: Hiring, On-Boarding and Training your Procurement Dream Team

The most critical and valuable asset of any organization is its' staff. This session will focus on all phases of building your team and how you can create impact whether you are the existing leader, a brand-new leader or a member of the staff team.

[June 14, 2023](#)

Many more are scheduled for July and August, check them out [NIGP Webinar Events](#).

NIGP hosts over 30 webinars a year on key topics, best practices, and issues of relevance to the public procurement professional. These webinars are FREE to members. You can attend the workshop live or take advantage of Webinar Recordings and watch at your convenience. You can search all the possibilities available to you at [NIGP Webinar Recordings](#).



[NASPO's Procurement U](#) is a multi-faceted education platform provided to members of the NASPO and other government procurement professionals. Procurement U provides professional development opportunities, training, resources, publications and more that are specifically tailored to meet the needs of public procurement officials and staff. Procurement U courses are not intended for those employed in the private sector.

Whether you are looking for procurement specific training, a focus on building your professional skills, or a bit of both, Procurement U has you covered, the courses are designed with you in mind, and many of them are fully funded by NASPO and made available **FREEE** for everyone! Our catalog of on-demand and instructor-led courses offer the flexibility you need to make learning a part of your daily routine. Choose a focus to get started...



Procurement Focus

Procurement focused courses, including topics like market research, RFPs, ethics, foundations of procurement and more that are completely free for everyone.

All courses in this category are **FREE!**



Skill Focus

Courses focused on developing professional skills that can be used throughout your career, such as data analytics, project management, leadership and more.



Instructor-led Trainings

Upcoming virtual instructor-led trainings as well as some offerings available through our academic partners. These courses take a blended approach, offering a mix of on-demand and virtual instructor-led activities.

Save the Date

September General Membership Meeting
September 14, 2023





Certified Purchasing Professionals Chapter Members You Should Know

Updated to Add Missed Certificants

Gretchen Adkins, Ret.-CPPO

Lori Bells, CPPO, CPPB

Deborah Bryan, NIGP-CPP

Lori Byrd, CPPB

Jennifer Dammeyer, CPPB

DeSalvo, Gary, CPPB

Charlita Diggs-Randle, NIGP-CPP

Wanda Dixon, CPPB

Randall Dublikar, CPPB

Diane Ford, CPPB

Donita Garner, CPPB

Veronica Gayotin, NIGP-CPP

Mary Harper, NIGP-CPP, CPPB

Nancy Ison, CPPB

Barbara Johnson, NIGP-CPP, CPPO, CPPB, FNIGP

Kellie Johnson, NIGP-CPP, CPPB

Tiffany Johnson, CPPB

Dan Jones, CPPB

Mark Later, CPPO

Mary Lyles, CPPB

Dough Machles, CPPO, CPPB

Steve Morbitzer, CPPO, CPPB

Thomas Patterson, NIGP-CPP, CPPB

Tonya Prickett, CPPO

Tim Riley, CPPB

Charlie Rosol, NIGP-CPP, CPPO, CPPB

Jason Schortgen, CPPB

Wendy Seri, NIGP-CPP, CPPB

Terry Spiropoulos, CPPB

Jean Stephenson, CPPO

Rick Stoner, CPPB

Kellie Whalen, CPPB

Melissa Wilson, NIGP-CPP

Robin Wilson, CPPB

Beverly Yount, NIGP-CPP, CPPB

Leah Zuck, NIGP-CPP

All About Our Members



Makenzie Nickell moved to a new position with the Opportunities for Ohioans with Disabilities

Kellie Sanders took a new position at the Ohio Department of Rehabilitation & Corrections

Jean Stephenson retired from the Ohio Facilities Construction Commission



Welcome New Members

Alycia Ballone
City of Delaware

Justin Lovett
Ohio Department of Administrative Services

Lydia Miller
Franklin County Children Services

Colleen St. Cyr
Ohio Department of Health